





Through prudent financial management, RAIN has consistently sustained growth and ensured financial stability over an extended period, even when facing uncertainties such as inflation, energy shortages and supply disruptions.

#### **Focus areas**

- **▶** Growth
- Margins and efficiency
- **▶** Financial stability
- ▶ Capex

#### Stakeholders impacted

- ▶ Investors and shareholders
- ▶ Governments and regulatory bodies
- **▶** Employees
- Vendors and suppliers

### **UN SDGs impacted**





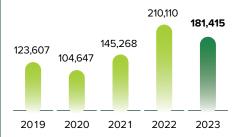
#### Growth

Our growth strategy centres around efficient inventory management and maximising plant capacity utilisation. We carefully manage inventories to minimise tied-up working capital while ensuring timely product delivery. Additionally, we focus on enhancing plant efficiency to improve overall financial performance.

#### Revenue

(₹ in Mn)

## 181,415



#### **Margins and efficiency**

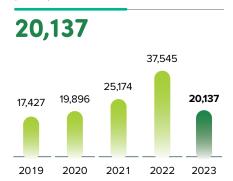
In response to ongoing challenges, including high energy prices, global instability and elevated inflation rates, we implement targeted costsaving measures and operational efficiency improvements.

We adopt strategies to maintain profitability, particularly within our Carbon and Advanced Materials segments, where margins may face pressure due to industry cyclicality. These measures span procurement, production and distribution to navigate market fluctuations effectively.

# **Financial capital**

#### **Operating profit**

(₹ in Mn)

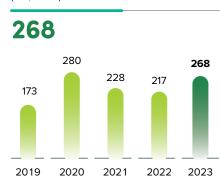


#### **Financial stability**

Effective cash flow management is central to maintaining financial stability at RAIN. We prioritise inventory optimisation to prevent excess working capital usage, ensuring liquidity for essential operations. Additionally, we manage receivables and payables diligently, ensuring timely payments while managing supplier relationships. This approach strengthens our financial foundation regardless of market fluctuations.

#### Cash and cash equivalents

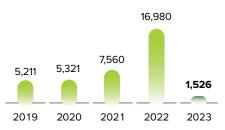
(US\$ in Mn)



#### **Profit after tax**

(₹ in Mn)

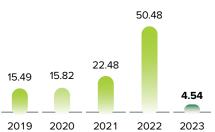






#### Earnings per share

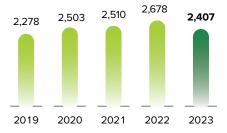
# 4.54



#### **Total assets**

(US\$ in Mn)

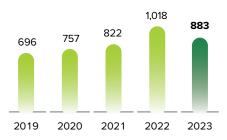
# 2,407



#### **Net worth**

(US\$ in Mn)

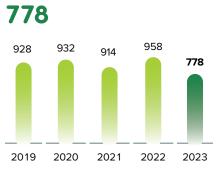
## 883





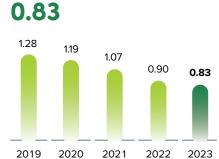
#### **Net debt**

(US\$ in Mn)



#### Net debt to net worth

(in multiples)



#### Capex

We take a prudent approach to capital expenditure, seeking to maximise returns on existing investments while allocating resources strategically for future growth. While optimising current assets remains a priority, our research and development teams continue driving innovation to enhance product offerings and production efficiencies. This balanced approach ensures sustained value creation while mitigating risks associated with new large-scale projects.