# 1 About RAIN

# Our business segments

We have established a robust market position across our three business segments through strategic investments and collaborations. Our largescale integrated facilities with a diversified and flexible global supply chain ensures operational efficiency and adaptability.



### Carbon

This segment consists of calcined petroleum coke (CPC), coal tar pitch (CTP) and derivatives of coal tar distillation, including carbon black oil, creosote oil and naphthalene oil and other aromatic oils.



74% Share of total

# **2.4** MNTPA

Production capacity of calcined petroleum coke (CPC)

**Production** capacity of coal tar distillation plants



Pg. 09



# **Advanced Materials**

We restructured our product portfolio and established this business segment to expand our range of high-value, environmentally friendly advanced materials for various global industries.



Share of total

# 0.6 MNTPA

Production capacity of advanced materials

Pg.10



## **Leading market** position

### Largest

producer of coal tar pitch (CTP) in the world

### 2<sup>nd</sup> largest

producer of calcined petroleum coke (CPC) in the world



### Cement

Operating two state-of-the-art cement facilities in South India, we produce top-tier, high-performance cement to satisfy the growing need for robust and environmentally friendly construction materials.



Share of total

# MNTPA

Production capacity of cement

→ Pg. 11



Our Carbon segment transforms industrial byproducts from steel and oil refineries into high-value carbon-based products. We produce calcined petroleum coke (CPC), coal tar pitch (CTP) and various other carbon products.



### **Product portfolio**

# Calcined petroleum coke (CPC)

Green petroleum coke (GPC) is a byproduct of crude oil refining.

CPC is produced using rotary-kiln and vertical-shaft technologies in a high-temperature process called calcining, which removes moisture and volatile matter from GPC.

CPC serves as a crucial raw material for anodes used in primary aluminium production as well as in the steel and titanium dioxide industries.

United States and India

# Coal tar pitch (CTP)

Coal tar is a byproduct of metallurgical coke used in the iron and steel industries.

CTP is produced by distilling of coal tar, which separates the components based on different boiling points.

CTP is a critical raw material for anodes used by the aluminium industry, as well as in the graphite and refractory industries.

Belgium, Canada, Germany, Poland and Russia

# Other carbon products

Coal tar is a byproduct of metallurgical coke used in the iron and steel industries.

Other carbon products are produced through the distillation of coal tar, a process that separates the components based on different boiling points.

These products find applications in industries such as wood treatment, carbon black production, construction and others.

Belgium, Canada and Germany

# Production End-industry locations

materials

Manufacturing



# Advanced Materials

In this segment, we extend the value chain of our Carbon segment's business through downstream refining a portion of its output into high-value advanced material products. These products serve as critical raw materials for specialty chemicals, coatings, construction, petroleum, energy storage and other industries.





### Product portfolio

# **Engineered** products

aterials

Coal tar pitch and petroleum pitch

Manufacturing process

Special purification and physical separation leading to a significant reduction of the concentration of Polycyclic Aromatic Hydrocarbons (PAHs) and increased softening point

Production End-industry locations

Belgium, Canada, Germany and Poland

CARBORES®, PETRORES®,

LiONCOAT® and

sealer coatings

# Chemical intermediates

Naphthalene oil, crude benzene and cracker residues

Produced from our internal production process of naphthalene oil, further processed into downstream products including phthalic anhydride

Refined naphthalene, phthalic anhydride, modifiers, benzene, toluene, xylene, solvents and fuel additives

Belgium and Germany

### **Resins**

Petro-based C9 feedstock (Vinyl toluene and indene)

Cationic polymerisation and hydrogenation

Carbon resins, pure resins, hydrogenated resins and phenolics

Germany





The South Indian cement industry has been a thriving domain, and along with the industry, our Cement segment's sales volumes are growing. Under the brand name of Priya Cement, we have been consistently delivering high-quality ordinary portland cement (OPC) and portland pozzolana cement (PPC).





### **Ordinary portland** cement (OPC)

Limestone, gypsum, and fly ash, a byproduct from thermal power plants



28%

Structural concrete in highrises, commercial complexes and infrastructure projects

Andhra Pradesh and Telangana, India

### Portland pozzolana cement (PPC)

Limestone, gypsum and fly ash, a byproduct from thermal power plants



72%

Reinforced cement concrete for residential construction. plastering and brickwork

Andhra Pradesh and Telangana, India

## Introducing a new stock keeping unit (SKU)

Towards the end of 2023, we introduced unpackaged cement in select markets, specifically targeting the trade segment, including dealers and retailers. This strategic move has proven successful, yielding positive response from our dealer community. We aim to further increase the distribution of loose cement among our dealers, aligning with market demands and strengthening our presence in the trade segment. Additionally, this initiative aligns with our commitment to reducing the consumption of plastic.

Share of total production

applications

Production | End-industry ocations